



Telamon Insurance & Financial Network

Surplus Services Insurance Agency, Inc.

150 Wells Avenue

Newton, Mass. 02459

Send New Business Submissions to: newbiz@telamonins.com or Fax to: 617243 7555

COMMERCIAL LINES & PERSONAL LINES COMPANIES **SOME OF THE COMPANIES REPRESENTED AND THEIR PRODUCTS**

ACE & ACE Westchester	Commercial Lines- Home Health, Labs, PT Offices, Tank Safe & Cyber Liability Hard to Place- Contractors Liability & Umbrella Liability & All Other Types of Liability
ACE Private Risk	Personal Lines- High Valued Homeowners, Auto, Valuable Articles, Umbrellas
ACE Marine Recreation	Stand Alone Watercraft including small boats, yachts, and jet skis
AIG Commercial Lines	Hard to Place Professional, Workers Compensation, Construction
AIG Personal Lines	Private Client Group – Homeowners with values over \$1,000,000 Collections, Auto, Excess Liability, and Watercraft
Allianz	Commercial Lines - Real Estate (no habitational), Hotels & Motels, Upscale Restaurants including liquor, Manufacturing Accounts, Hole-In One, Umbrellas Builders Risk including Frame and All Types of Inland and Ocean Marine
American Modern	DP3, Vacant Homes, Watercraft, and Manufactured Homes
Arbella Commercial Lines	Commercial Lines- BOP's, WC, Auto & Umbrella-Massachusetts, Rhode Island, New Hampshire and Connecticut- Small Residential Contractors.
Arbella Personal Lines	Personal Lines- Home, Valuable Articles, Auto, and Excess Liability
Aspen	Commercial Lines -Surplus Lines- Property, Casualty & Professional & Products Minimum Premium-Property- \$15,000/Liability- \$25,000
AU Gold (Lloyds) Commercial and Personal Lines	Dwelling Fires, Vacant Properties, Builders Risks, Special Events, Retail & Offices
Beazley	Hard to Place Property
CFC (Lloyds)	General Liability & Professional Liability – Professionals, Tech & Media, Life Sciences, Healthcare, NFP & Cross Sector Products
Chubb Commercial Lines	Banks, Commercial Packages, Excess, Fiduciary Liability, High Tech & BioTech, High Tech Start-Ups, Ocean & Inland Marine, Museums, Umbrellas, Environmental, International, Medical Products, Hospitals
Chubb Personal Lines	Personal Lines - Masterpiece Homeowners (all states), Personal Auto (excluding Massachusetts), Valuable Articles, Umbrellas, and Watercraft

CNA	BOP's, Construction, O&O, EPLI, Technology, Monoline Auto & Workers Compensation Health Related Accounts-Liability & Products
CNA Health Pro	Assisted Living, Independent Living, Nursing Homes, Medical Products Claims Made with a \$25,000 minimum premium Including Excess Liability up to \$5,000,000
CoverX	Alarm Installation, Security Guards, and Private Investigators
Fireman's Fund Personal Lines	High Valued Homeowners including Auto, Personal Articles, and Umbrellas
Foremost (Zurich)	BOP's, Wholesalers, Artisans, Plumbers, Electricians, Instructional
Greater NY Mutual	Habitational - Apartments must be 10 units, Condos with 30 units. Restaurants including Liquor Liability. Self Storage Units & Hotels. Umbrella follows form over Liquor.
Guard	Monoline Workers Comp & BOPS, Restaurants, Comm LRO's, Artisans, Auto Repair & Auto Body, Habitational (5 or more units)
Harleysville Commercial Lines	Habitational, Triple Deckers with Good Housekeeping, Residential Framing Contractors, Golf Courses & Country Clubs
Harleysville Personal Lines	Personal Lines- Home, Valuable Articles, Auto, and Excess Liability
Hartford	BOP's, Technology; Monoline Workers Camp, Lawyers, Printers, Colleges & Universities, Real Estate
Hiscox	Errors & Omissions, Cyber Liability, – Tech Companies, Consulting, Med Spa, Data Breach, A&E, Allied Healthcare, Misc. Professional
Hospitality Mutual	Commercial Lines- Restaurants, Bars, Taverns & Nightclubs- Property, Liability & Liquor Liability
Lexington Personal and Commercial Lines	Surplus Lines - Hard to Place Accounts, Homeowners
Liberty Mutual	Repair Shops, LRO's, Condos, Retail, Hospitality, Services
Lloyds Commercial Lines	Employment Practices Liability, Monoline Property including Vacant Buildings, Mortgage Protection (Banks), Products Liability, Home Inspectors, Hard-to-Place Professional Liability.
Lloyds Personal Lines	Personal Lines - Auto Physical Damage for Vehicles \$25,000+, Homeowners, and Monoline Jewelry Schedules.
Main St America Commercial Lines	Garages, LRO's, Artisans, Mom & Pop Shops, Retail, Will provide, BOP, Auto, WC & Umbrella.
Main St America Personal Lines	Home, Auto, Umbrella, DP3

Narragansett Bay	Coastal Homeowners up to \$1,700,000. Umbrellas up to \$5,000,000 limit. Valuable Articles. DP3 with Primary support. Stand-alone Condo Rented to Others
Nautilus Commercial Lines	Crane Operators, Exercise & Dance Studios, Marital Arts Studios, Tanning Salons, Habitational Risks, Employment Agencies, Janitorial Services, Roofers, Counseling Centers, Homeless Shelters, and Halfway Houses, Miscellaneous Professional Liability & Excess Liability
Nautilus Personal Lines	Personal Umbrella, Comprehensive Liability, and Excess Umbrella
Philadelphia Insurance Companies	Social Services, Community Associations, Sports & Recreation Centers, Private & Vocational Schools & Professional Liability, Religious Organizations, Golf Courses
Prime Insurance CO Personal and Commercial	Hard to Place Risks – When you can't find insurance coverage anywhere – the market of last resort
Safeco/Peerless	Personal Lines – Homeowners, Auto, Valuable Articles, Umbrellas, Off Road Vehicles, Watercraft, RV, and Campers
Scottsdale	SURPLUS LINES- Monoline Property: \$15,000 minimum premium and GL, \$30,000 minimum premium. OL&T and M & C policies. Monoline Products and Monoline Umbrellas-\$2,500 minimum.
Travelers Commercial Lines	BOP's, Real Estate Schedules plus Real Estate E&O, Luxury Hotels, Museums, Boat Builders, Contractors, Garages, Stand Alone Boiler & Machinery (Very Competitive), Large Valued Monoline Property, Lawyers and Accountants Professional, D&O, and EPLI
Travelers Personal Lines	Home, Auto, Valuable Articles, Umbrella, and Watercraft
Torus	Umbrella\XS – Excess over Primary, Lead Umbrella & Excess Liability
Tudor	D&O, Misc. E&O, School Board Legal, Public Officials, EPLI for 100 or less employees
Universal Property	MA Homeowners up to \$1,000,000 Florida Homeowners up to \$5,000,000
USLI	Condo Unit Owners and Renters, DP3, Comprehensive Personal Liability, Umbrella, Excess Umbrella, Special Events, and GL and Host Liquor for Weddings
Utica First	Small Contractors, Artisans, Offices, Auto Repair, Retail, Beauty Salons
Western World	SURPLUS LINES Day Care, Adult Day Care, Artisan Contractors, General Contractors, Garbage Collection, Pest Control, Pruners, Welders and Special Events Products Liability with Buyback if coverage has been on a claims-made basis
Zurich/US Assure	Churches & Synagogues, Restaurants & Habitational, Builder's Risks up to \$50,000,000 including frame up to \$6,000,000

This list is not an all inclusive list of our markets. We have access to many other facilities for difficult risks. Give us a call to discuss your own special risk. A complete list of telephone and fax numbers, as well as e-mail addresses is included in your package or visit us on-line at www.telamonins.com